
COMMUNICATIONS DEPARTMENT

Dassault Announces New, Single-Point-of-Contact Organization for EMEA and APAC MRO Sales Network

Saint-Cloud, France, January 12, 2021 – Dassault Aviation has unified the sales activities of its EMEA and APAC factory owned maintenance repair and overhaul operations, creating a single point of contact and offering a wider choice of MRO solutions, locations and schedules for customers in Europe, the Middle East, Africa and the Asia/Pacific.

The new sales organization, headed by Thierry Salaün, brings together the MRO sales operations of Dassault's wholly owned Dassault Falcon Service (DFS) affiliate with those of TAG Maintenance Services (TMS) and the Falcon segment of ExecuJet MRO Services, each acquired last year. This provides operators better access to the full capabilities of its expanded MRO service network.

“We are leveraging the combined strengths of our various MRO businesses, creating greater efficiencies and synergies across the group,” said Jean Kyanakis, Senior Vice President, Worldwide Customer Service and Service Center Network. “This means customers will no longer be wedded to any particular service location, but can access any center capable of accommodating the work scope, resource and scheduling requirements of the job at hand.”

Among other benefits, the consolidated setup will facilitate the search for C check venues, allowing operators to tap into a wide range of options, relying on the expertise of not only DFS Le Bourget and Bordeaux-Mérignac, but also TMS Geneva and Farnborough and ExecuJet in Dubai, Lanseria and Kuala Lumpur. It will also provide more information on the availability of modifications and cabin, avionics and other upgrade solutions across the product support network.

The new organization will also have responsibility for coordinating non-Falcon aircraft MRO sales throughout the TMS network.

This MRO sales consolidation is the latest of a range of moves initiated by Dassault Aviation to ensure maximum choice and flexibility, a uniform standard of service and a further enhanced customer experience for Falcon operators around the globe.

ABOUT DASSAULT AVIATION:

Dassault Aviation is a leading aerospace company with a presence in over 90 countries across five continents. It produces the Rafale fighter jet as well as the complete line of Falcons. The company employs a workforce of over 12,500 and has assembly and production plants in both France and the United States and service facilities around the globe. Since the rollout of the first Falcon 20 in 1963, over 2,500 Falcon jets have been delivered. Dassault offers a range of six business jets from the twin-engine 3,350 nm large-cabin Falcon 2000S to its flagship, the tri-engine 6,450 nm ultra-long range Falcon 8X and the new ultra widebody cabin Falcon 6X.

For more information about Dassault Falcon business jets, visit: dassault-aviation.com and dassaultfalcon.com

COMMUNICATIONS DEPARTMENT

DASSAULT AVIATION PRESS CONTACTS:**Saint-Cloud, France**

Vadim Feldzer, Head of Falcon Global Communications
Tel. +33 (0)1 47 11 44 13 - vadim.feldzer@dassault-aviation.com

Teterboro Airport, USA

Andrew Ponzoni, Senior Manager, Communications
Tel. +1 201 541 45 88 - andrew.ponzoni@falconjet.com

[Click here to download high res images](#)

SOCIAL

Follow us on Twitter @DassaultFalcon



Like us on Instagram



Watch our videos on Youtube



Join us on LinkedIn